

Friday 1<sup>st</sup> of May 2020

### **Letter of Recommendation – Jake Young**

To whom it may concern,

My name is David Sharpe, founder and Managing Director of the Sharpe Group Pty. Ltd. & the Energy Hub, formerly Energy Rating Systems. The Sharpe Group is celebrating its 40<sup>th</sup> year of operation here in South Australia and in the past 40 years the company has evolved into a service provider with multiple departments in the fields of plumbing, air conditioning, gasworks, data, electrical works, thermal hydronics and most recently renewable energy generation and storage.

Jake began working with Energy Hub, the renewable energy sector of the business, in the companies infancy back in Q2 of FY 19/20. My initial impression of Jake was that he is professional yet personable, talented and enthusiastic about renewable energy and its broader societal implications. During Jake's tenure with Energy Hub he continually demonstrated all of these qualities and more, quickly growing knowledge in renewable energy technologies and becoming skilled in their application in residential and commercial settings. Jake's grasp of the concepts associated with renewable energy generation & storage, the associated regulatory requirements and technical aspects of this role displayed to me his ability to quickly master new concepts and apply this mastery professionally to generate significant results for the business.

Jake's role with Energy Hub saw him move into a position where he was entrusted with agency to form contracts of service with our clientele, quickly distinguishing himself as a high performer in this line of work. During the 6 months since Jake began his tenure with the Sharpe Group, he has delivered contracts of service totalling over \$ 1.7m and has countless satisfied customers who have benefitted from the renewable energy packages installed. This is a testament to Jake's ability as a sales professional, his understanding of each client's unique needs and his exceptional level of commitment to the company.

In this time Jake regularly worked outside of office hours while juggling familial and study commitments, exemplifying Jake's outstanding organisational and time management skills. As a high performing professional with many qualities to which I can attest, I heartily endorse Jake for any role in which his candidacy is considered. He has been an asset to the company in the short time he has been with the Sharpe Group and I have no doubt he will be a high performer at any role that is considered for in the future.

Sincerely,



**David Sharpe**  
**Managing Director**  
**Sharpe Group Pty. Ltd.**